# Patrick Lavin

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#### CAREER PROFILE

Dynamic, results-focused creative leader with 9+ years' experience bridging the gap between project management, compelling design, and influential content development to deliver cutting-edge multimedia solutions. Build and align talented design teams in a cohesive creative vision to deliver innovative visual storytelling that positions brands for engagement and growth. Influential relationship builder and trusted advisor who champions a culture of quality and continuous improvement.

#### **KEY SKILLS & STRENGTHS**

**Design:** After Effects, Figma, Premiere, Photoshop, Illustrator, InDesign, Final Cut, C4D

CRM/Automation/Marketing: Salesforce, InsideSales, Zapier, Constant Contact, Poppulo, Zoom, Mailchimp, Pardot,

Unbounce

**Web Design:** WordPress, Joomla, SharePoint, HTML, CSS

**Professional:** Staff Management & Team Development, Creative Vision, Campaign Design, Video &

Photography Production, Strategy Planning & Execution, Cross-functional Collaboration, Client & Stakeholder Engagement, Project Management, Detail &

Deadline-oriented, eLearning Course Development

#### **CAREER HISTORY**

# Senior Digital & Multimedia Designer

Jul. 2021 - Present

EXP - Chicago

- Spearhead both day-to-day and strategic creative operations, promoting a culture of quality and continuous improvement to drive brand engagement and elevate materials to support business development
- End-to-end managed a ground-breaking and award-winning recruitment video series (SMPS, CPRS) to attract top talent to meet the organization's staffing requirements:
  - Consulted leadership to source and distil a list of high-potential candidates who encapsulated EXP's entrepreneurial spirit
  - Served as the director of photography, overseeing all aspects of planning, storyboarding, blocking, and shooting, while advising on the use of equipment to establish the look and feel of shots
  - Bridged the gap between cross-functional teams, while overseeing a team comprising 1-2 communications specialists to achieve streamlined implementation (including day-of-coordination)
  - Translated raw footage into high-impact assets as the sole editor, and advised on communications best practices to serialize the video content securing 26K+ views
- Saved the firm \$10K+ in UX and web development costs in fiscal 2023.
- Oversaw adoption and rollout of Figma to entire marketing team.
- Realized a 100% YoY increase in subsequent recruitment video views by launching a targeted campaign in which videos were released bi-monthly and embedded into high traffic areas of the site
- Realized a 326% YoY increase in total views across both social media channels/LinkedIn and the company website by conceptualizing and directing high-impact narrative videos
- Executed all creative functions underpinning a 12+ hour Indigenous Peoples' eLearning course video, including branding, webinar facilitation, PowerPoint branding, and materials to support implementation on Digital Chalk
- Partner with senior stakeholders to optimize project proposals to close multiple 5MM+ large-scale design and engineering projects – personally packaging architecture renders and flythroughs with high-level EXP brand videos and key differentiators
- Retarget Indeed, Glassdoor, and LinkedIn recruiting pages with influential video content to consistently garner 250K+ annual impressions
- Continuously evolve internal video branding standards, templates, and assets to achieve a unified look and feel companywide, ensuring changing audience expectations are consistently met

- Collaborate with copywriters and executives to develop storyboard concepts to achieve cohesion between visual and verbal concepts
- Provide subject matter expertise on video best practices to elevate the knowledge and capabilities of internal employees to improve the quality of video assets
- Coordinate with translators to caption recorded Town Halls for French speakers

# Digital & Multimedia Designer

May 2018 - Jul. 2021

EXP - Chicago

- Defined EXPs brand identity, before embedding it consistently across video and multimedia content to craft engaging brand stories
- Orchestrated a video library migration to Vimeo to enable improved analytics tracking and the development of calls to action to enhance traffic flows towards the website and Oracle recruitment site (70% AVD)
- Created all graphic assets for a company intranet used by 3,500+ employees
- Led a collaboration with developers to transform the dated SharePoint site to correspond with updated branding standards, before cleaning up UI pathways and removing redundant content
- Developed visually engaging banners and on-brand graphics for distribution across social media accounts (regionally targeted based on content and dialect)
- Designed, launched, and tracked a photography campaign to acquire unified headshots for 480+ employees across 90+ offices
- Created the design and layout of multimedia event installations, environmental graphics, publications, and printed employee literature routinely working with unorthodox screen sizes while adhering to unique branding to achieve cohesion within the space
- Pitched moodboards to stakeholders to gain buy-in for space takeovers

**Creative Team Lead** 

Sep. 2017 - May 2018

SDIRA Wealth - Chicago

- Drove meaningful brand engagement and awareness by optimizing the organization's website and SEO presence:
  - Executed a major website rebrand to achieve a contemporary, on-brand aesthetic and streamlined user journey, elevating engagement
  - Launched a new Google Analytics account to pivot towards data-driven decision-making
- Created, launched, and tracked webhooks, integration, and pipeline flow to ensure leads flowed seamlessly from page forms/landing pages before being equally divided amongst the sales team
- Maintained impeccable quality standards across all web and print materials b building out brand guidelines
- Defined and embedded the aesthetic style and feel of SDIRA Wealth consistently across all outbound marketing efforts
- Managed video post-production and motion graphics processes to translate raw footage into compelling, onbrand assets for distribution across social media channels and the website to generate engagement with future webinars
- Coordinated and post-edited webinars in collaboration with leading industry talent to educate prospective clients on products

**Marketing Assistant** 

Sep. 2014 - Sep. 2017

SDIRA Wealth - Chicago

- Crafted motion graphics and animations to elevate videos and drive both traffic and engagement
- Reviewed raw video footage before leveraging contemporary software to convert it into publishable marketing assets
- Consulted clients to capture their vision for prospectus portfolios, before delivering quality products to meet them

### **INTERNSHIPS**

**Motion Graphics Intern** 

Feb. 2014 - Jun. 2014

The Onion – Chicago

**Junior Artist Intern** 

Nov. 2013 - Dec. 2013

Structure Studios - Las Vegas

VFX Intern

Jun. 2013 - Aug. 2013

Protokulture - Chicago

#### **GROUPS**

# **Chicago Motion Artist Group (CMAG)**

**DePaul University** 

#### **EDUCATION**

# **B.S. in Computer Animation (Magna Cum Laude)**

**DePaul University** 

#### **HONORS & AWARDS**

- 2021 CPRS Silver Award Multimedia Campaign
- 2021 SMPS People's Choice Award My EXPerience Video Series
- 2020 SMPS Marketing Communications People's Choice Award External Newsletter/Publication-Digital
- 2019 SMPS Marketing Communications Award of Excellence External Newsletter/Publication-Digital
- 2019 Hermes Gold Award Integrated Marketing
- 2019 Hermes Honorable Mention Photography
- 2015 Chicago Innovations Award People's Choice Award | Private Sector